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GREENS CONSULTANCY SERVICES PUTS ITS FAITH IN BLUELINE COMPUTING

Overview

Hinckley based Greens Consultancy Services was founded in 2011 by Sam Green. From humble beginnings it has grown to provide advice and assistance on health, safety and employment law to over 160 clients. To deliver these services reliably, it is essential that Greens has robust, secure IT systems and support. For more than ten years, Blueline Computing has been supplying these first class IT services, ensuring Greens Consultancy continues to operate smoothly and securely.

Greens
Consultancy

Sam Green, managing director at Greens Consultancy Services talks enthusiastically about the IT support from Blueline: "Andy Marmoy and his team at Blueline not only look after our IT systems with proactive maintenance and remote support, but also advise us on many other issues including network cabling, cloud based IT systems and mobile phones.

"With our mobile phones, for example, Andy has helped us integrate all the phone contact details into an admin account. This has helped us synchronise our work phones so each team member has access to all the contact details in the business."

"What's reassuring about Blueline is the absolute professionalism and proficiency with which they go about their work."

Sam Green – Managing Director, Greens Consultancy

A team you can rely on

"The ethos of Blueline clearly comes from Andy. I have known him for over a decade and continue to be impressed with his IT expertise, knowledge and honest, open approach to business.

"Blueline's proactive approach and willingness to go above and beyond set them apart. We have always found them to be dependable, quick to respond and totally trustworthy. It's these qualities that have led to the long term relationship we enjoy with them."

A guardian angel

"Andy and his team are always prepared to go the extra mile. If anything goes wrong, we know that one of the Blueline team is on the other end of the phone to help.

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"A prime example of their excellent service occurred a few years ago when we suffered an unexpected mass deletion of data. We had an inkling of a potential problem when some data was not appearing on the system. At first, we thought it was just a minor glitch, but it soon became apparent that it was part of a larger, more complex issue.

"A crisis was looming and we were at risk of losing most, if not all of our data. This would have been disastrous not only for our clients, but also for our business. Retrieving the data was imperative.

"I rang Andy in a mild state of panic. He was great, calmly advising us to immediately stop everything. He came over straight away to find out what was going on. Understanding the severity of the situation, Andy stayed with us all weekend, working tirelessly to get to the bottom of the issue and find a resolution.

"Thanks to his knowledge, experience and methodical approach we were able to restore 99% of the 'lost' data. This enabled us to provide an almost seamless service for our clients.

"Once the dust had settled, Andy spent time at our office speaking to everyone about how to ensure similar situations never arose again. He also recommended we invest in our own dedicated server to better protect and manage our data. I will never forget his support during that stressful episode; he was definitely our guardian angel."

Expert advice and peace of mind

"What's reassuring about Blueline is the absolute professionalism and proficiency with which they go about their work. They continually look at ways to improve our IT systems. Recently, when our existing server needed replacing, rather than investing in a new physical server Andy recommended we move everything to the cloud.

"Additionally, he has given us valuable advice on a broad range of subjects including the purchase of suitable laptops and printers, even helping us to set them up when required. With Andy, we can rest assured that any advice he gives will always be in our best interest. It gives us total peace of mind knowing that our relationship with Blueline is based on trust and integrity – qualities we value highly," concludes Green.

"Blueline's proactive approach and willingness to go above and beyond set them apart. We have always found them to be dependable, quick to respond and totally trustworthy."

Sam Green – Managing Director, Greens Consultancy

Want to know more?
If you would like to discuss how Blueline Computing can improve your IT systems, please contact Andy Marmoy at Blueline Computing on

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